

B2B Software Technologies Limited 6-3-1112, 3rd & 4th Floor, AVR Towers,Begumpet, Hyderabad-16 AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2011

(Rs. in Lakhs)

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| | , | (RS. III LAKIIS) | | | | |
|------------|--|------------------|------------|--------------|---|--|
| Sl. No. | Particulars | Stan | dalone | Consolidated | | |
| | | 31-03-2011 | 31-03-2010 | 31-03-2011 | 31-03-2010 | |
| | | Audited | Audited | Audited | Audited | |
| 1 | Income from Operations | 442.03 | 419.58 | 472.94 | 491.13 | |
| 2 | Expenditure | | | | | |
| | a.Increase/decrease in WIP | 10.88 | (0.71) | 10.88 | (0.71) | |
| | b.Purchase of Software Licenses | 92.90 | 70.36 | 92.90 | 70 36 | |
| | c.Staff Cost | 274.69 | 244.13 | 305.26 | 310.97 | |
| | d. Depreciation | 7.70 | 13.28 | 9.47 | 14 77 | |
| | e. Other Expenditure | 404.08 | 143.00 | 421.31 | 146.29 | |
| | g. Total | 790.26 | 470.07 | 839.82 | 541 67 | |
| 3 | Profit from Operations before Interest & Exceptional Items | | | | | |
| | (1-2) | (348.23) | (50.48) | (366.88) | (50.54) | |
| 4 | Other Income | 4.77 | 11.70 | 18.35 | 11.70 | |
| 5 | Profit before Interest & Exceptional Items (3+4) | (343.46) | (38.78) | (348.52) | (38.84 | |
| 6 | Interest | 0.63 | 1.16 | 0.63 | 1.16 | |
| 7 | Profit after Interest but before Exceptional Items (5-6) | (344.09) | (39.94) | (349.16) | (39 99 | |
| 8 | Exceptional Items | - | - | - | - 100 - 100 | |
| 9 | Profit/(Loss) before tax (7-8) | (344.09) | (39.94) | (349.16) | (39.99 | |
| 10 | Taxation (including Fringe Benefit Tax) | | - | 0.44 | 1.08 | |
| 11 | Profit/(Loss) from Ordinary Activities before tax | (344.09) | (39.94) | (349.60) | (41.07 | |
| 12 | Extra Ordinary item | - | - 1 | - 1 | 0.* 0.00 m. 1.0 | |
| 13 | Profit/(Loss) for the Period | (344.09) | (39.94) | (349.60) | (41.07 | |
| 14 | Paid-up equity share capital | 1158.54 | 1158.54 | 1158.54 | 1158.54 | |
| | (Par value of Rs. 10 per Share) | | | | | |
| 15 | Reserves excluding revaluation reserves | (799.70) | (455.61) | (812.34) | (462.74 | |
| 16 | Basic and diluted Earning per Share in Rs. | (2.97) | (0.34) | (3.02) | (0.35 | |
| | (On a par value of Rs.10 per share) | (, | () | (2) | | |
| 17 | Aggregate of non-promoter shareholding | | | | | |
| - , | - Number of Shares | 2,998,864 | 2,945,434 | 2,998,864 | 2,945,434 | |
| | - Percentage of Shareholding | 25.88% | 25.42% | 25.88% | 25.42 | |
| 18 | Promotorers & Promoter group Shareholding | | | 25.0070 | 25.12 | |
| | a) Pledge/Encumbered | | | | | |
| | - Number of Shares | | | _ | | |
| | - Percentage of Shares(as a% of the total shareholding | _ | | | | |
| | of Promoter and Promoter group | | | . | - | |
| | - Percentage of Shares(as a% of the total sharecaptal | _ | _ | | | |
| | of the company) | | | *** | | |
| | b) Non-encumbered | | | | | |
| | - Number of Shares | 8,586,536 | 8,639,966 | 8,586,536 | 8.639.966 | |
| | - Percentage of Shares(as a% of the total shareholding | 100.00% | 100.00% | 100.00% | 100.00% | |
| | of Promoter and Promoter group | 100.0070 | 100.0070 | 100.0070 | 100.007 | |
| | - Percentage of Shares(as a% of the total sharecaptal | 74.12% | 74.58% | 74.12% | 74.589 | |
| | of the company) | 27.1270 | 74.5670 | 74.1270 | 74.307 | |

- 1. The above audited results for the year ended March 31, 2011 have been reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on 11th August 2011
- Information on Investor complaints received and disposed during the year ended March 31, 2011 pursuant to Clause 41 of Listing Agreements are as follows -

| No. of Investor Complaints | Opening Balance | Receipts | Disposals | Closing Balance |
|----------------------------|-----------------|----------|-----------|-----------------|
| | Nil | Nil | Nil | Nil |





3. Audit Qualification for the quarter ended 31st March, 2010

a. The auditors are unable to comment on the extent of recoverability of a loan amounting to Rs.4,91,03,406/- as at the end of the year due from a related company. Pursuant to the OTS accepted by Board of Directors, the Company has received Rs.1,61,45,00/- towards the loan. The balance amount of loan i.e., Rs.3,29,58,406/- has been written off, included in other expenditure.

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4. The Company is primarly engaged in providing Information Technology and related services in India. There are no other reportable segments as per AS - 17 i.e., "SEGMENT REPORTING" issued by the Institute of Chartered Accountants of India.

5. Figures of the earlier periods, wherever necessary, have been regrouped and rearranged to conform with those of the current period.

By Order of the Board

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V.V.Nagendra Managing Director

MANAGING DIRECTOR

Place: Hyderabad Date . 11-08-2011